

TENDER REPORT – SUMMARY as at 22nd April 2022

**PROJECT: SAFFRON WALDEN TOWN COUNCIL
 REPLACEMENT LIFT TO SAFFRON WALDEN TOWN HALL**

1. Purpose of this Report

1.1 This report has been prepared as a brief 'Summary' of our tender examination process.

2. Tender List

2.1 A tender list was formulated and the following agreed:

- Curti Lifts
- DAB Lift & Electrical Services
- Elevate UK Lifts
- Lift and Engineering Services
- Morris Vermaport Lifts
- Omega Citylifts Services Ltd
- Otis Lifts
- Tower Lifts

2.2 Tender documents were issued on 16th March 2022 with a tender return date of Friday 29th April 2022.

3. Tender Documents

3.1 Tender documents issued to each tenderer consisted of:

- Wilby & Burnett Performance Specification dated 15th April 2022
- Wilby & Burnett drawings:
 - 3496/PD01: Location Plan
 - 3496/PD02: Ground Floor Plan
 - 3496/PD03: Section

3.2 The tender was offered on a fixed price basis with proposed commencement 30th January 2023 and completion by 10th February 2023.

4. Tender Results

4.1 Tenders were returned to the offices of Wilby & Burnett, the results of which were as follows:

<u>Position</u>	<u>Contractor</u>	<u>Tender Sum</u>	
1	Tower lifts	£40,950.00	plus VAT
2	Elevate UK lifts	£46,640.36	plus VAT
3	Curtis Lifts	£49,975.00	plus VAT
4	Omega Citylifts Services	£50,034.00	plus VAT
5	Lift Engineering Services	£57,864.00	plus VAT
6	Morris Vermaport	£60,033.07	plus VAT
7	Otis Lifts	£88,796.00	plus VAT
8	Dab Lifts	£101,838.12	plus VAT

4.2 The Priced Specifications / Offer documentation have been checked against the requirements of the project and Wilby & Burnett performance specification tender documents.

4.3 Tower lifts being cheapest at £40,950.00 plus VAT. The works have not been priced correctly; missing from their document is: "Removal of the existing lift, builder's works and electrical works". They have stated that the shaft should be constructed within a 25mm tolerance ie. assuming new shaft, which is not the case. They should be discounted on this basis.

4.4 Elevate UK Lifts is second lowest tender at £46,640.36 plus VAT. They have priced to test the lifting beam, leaving this item open for additional works and no lift GSM or alarm is quoted for. The company have been contacted and they are unable to provide a price for these items. We would estimate the missing works based on a similar quotation to be £3,800. Elevate have not offered a 'turn-key' proposal. We believe this quotation has been left open for additional works.

4.5 Curti Lifts is third position at £49,975.00 plus VAT. They have included for a full 'turn-key' solution including all builder's works, electrical works, touch up of decorations, carpet etc and decoration / mist coat of lift shaft for dust control. They have a 10 year warranty (subject to undisrupted maintenance agreement). Curti Lifts have included 12 months maintenance. After this it is £600 per year (bronze). They have been to site and conducted their site survey prior to quotation. They have confirmed they can meet the programme based on an order by end of May 2022. The quotation is dated 13th April but will keep the cost fixed until the end of May.

4.6 Omega Citylifts is fourth position with £50,034.00 plus VAT. They have included a new lifting beam but no asbestos survey and not noted as a turn-key solution. In a clear list of included items there was no allowance for removal of existing lift equipment and the works have been priced with a new shaft. Significant additional works would be requested from Omega Citylifts to meet the works required and specified.

4. Tender Results (Continued)

- 4.7 Lift Engineering Services is 5th position at £57,864.00 plus VAT. This is a very large international company with a full 'turn-key' solution. They only offer 12 month warranty on components with some works required by others. Established since 1982, no advantageous items to justify the additional spend over the 3rd place tender.

5. Recommendations

- 5.1 Curti Lifts have offered a full 'turn-key' solution and are the cheapest company to do so. The next closest being Lift Engineering Services.

Curti Lifts have shown value for money and stand by their product by offering a 10 year warranty (subject to full unbroken maintenance contract). We recommend acceptance of the quotation provided by Curti Lifts.

- 5.2 Note: The lift shaft is an area excluded from your current asbestos report. We would expect to find some form of asbestos within the make-up of the lift emergency brakes and other electrical parts. A survey offered by Curti Lifts should be undertaken as soon as possible, budget estimate of £1,500.00 should be allowed for the required safe removal and disposal.